

Message Text

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PAGE 01 RIO DE 02367 251711Z

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ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00

FPC-01 FEA-01 INT-05 /028 W
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R 251630Z JUL 75

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC 2709

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

AMEMBASSY ASUNCION

LIMITED OFFICIAL USE RIO DE JANEIRO 2367

E.O. 11652: N/A

TAGS: ENRG,

SUBJECT: ITAIPU DEVELOPMENTS

REF: (A) BRASILIA 6152

(B) ASUNCION 2865

1. LOCAL GE REPS, HAVE INFORMED CONGEN THAT
SUCCESSFUL MEETING HELD JULY 22 IN SAO PAULO
WITH DEBERNARDI. ESCORTED BY T. ROMANACH, GE DO BRASIL
PRESIDENT, DEBERNARDI, ACCOMPANIED BY FAMILY, TOURED
GE FACILITIES IN CAMPINAS AND SANTO ANDRE. HE
WAS ALSO GUEST OF HONOR AT DINNER OFFERED BY
ITAIPU BINATIONAL SAO PAULO'S OFFICE AND ATTENDED
BY ROMANACH. REPORTEDLY, CONVERSATION AT DINNER
DWELT HEAVILY ON NECESSITY INSURE MAXIMUM
PARTICIPATION LOCAL INDUSTRY IN SUPPLYING
EQUIPMENT TO ITAIPU. (THIS MAY NOT BE SURPRISING
GIVEN PREDOMINANCE OF SAO PAULO IN HEAVY
ELECTRICAL EQUIPMENT MANUFACTURING AND PROBABLE
ATTENDANCE OTHER INDUSTRY EXECUTIVES AT DINNER.)

2. ACCORDING TO GE REPS., DEBERNARDI
APPEARED MOST PLEASED WITH ARRANGEMENTS MADE
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ON HIS BEHALF. HE ENTHUSIASTICALLY ACCEPTED

INVITATION TO VISIT IN OCTOBER GE FACILITIES IN
U.S. AND GRAND COULEE DAM. GE PLANS MAKE SIMILAR
OFFER TO COSTA CAVALCANTI.

3. GE REPS. REPORT DEBERNARDI MADE NO MENTION
OF LACK OF PREVIOUS CONTACT WITH GE AND THEY
REMAIN PERPLEXED OVER HIS COMMENTS REPORTED
REFTEL (B). MATTER WAS NOT RPT. NOT BROACHED
BY GE REPS. WITH DEBERNARDI.

4. DEBERNARDI APPARENTLY ALSO ACCEPTED
ENTHUSIASTICALLY GE CONSORTIUM FOR ITAIPU PROPOSAL
TO HOLD TECHNICAL SEMINAR ON GRAND COULEE TURBINE/
GENERATOR UNITS DURING FIRST WEEK OF SEPTEMBER.
SEMINAR WOULD CONSIST OF COLOR SLIDES AND
PRESENTATIONS. GE'S ORIGINAL IDEA WAS TO HOLD
SEMINAR IN ASUNCION AND RIO. HOWEVER, DEBERNARDI
WOULD LIKE IT HELD AT FOZ DE IGUACU AS APPROPRIATE
HALF-WAY POINT AND GE IS PURSUING THIS POSSIBILITY.
DEXTER

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Message Attributes

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